ANNUAL MEETING OF SHAREHOLDERS OF EAGLE FINANCIAL SERVICES, INC.

May 16, 2017

PROXY VOTING INSTRUCTIONS

INTERNET - Access "www.voteproxy.com" and follow the on-screen instructions or scan the QR code with your smartphone. Have your proxy card available when you access the web page.

TELEPHONE - Call toll-free **1-800-PROXIES** (1-800-776-9437) in the United States or **1-718-921-8500** from foreign countries from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

Vote online/phone until 11:59 PM EST the day before the meeting.

MAIL - Sign, date and mail your proxy card in the envelope provided as soon as possible.

IN PERSON - You may vote your shares in person by attending the Annual Meeting.

<u>GO GREEN</u> - e-Consent makes it easy to go paperless. With e-Consent, you can quickly access your proxy material, statements and other eligible documents online, while reducing costs, clutter and paper waste. Enroll today via www.amstock.com to enjoy online access.

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR
THE SHAREHOLDER MEETING TO BE HELD ON MAY 16, 2017:
The Notice and Proxy Statement and Annual Report to Shareholders

are available at http://www.bankofclarke.com/2017annualmeeting.html

Y Please detach along perforated line and mail in the envelope provided I<u>F</u> you are not voting via telephone or the Internet. Y

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THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" THE ELECTION OF DIRECTORS, AND "FOR" PROPOSAL 2. PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE. PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE 🗵			
1. Election of Directors: To elect four Class II I indicated in the Proxy Statement, as instructed to NOMINEES: FOR ALL NOMINEES O THOMAS T. BYRD O DOUGLAS C. RINKEF WITHHOLD AUTHORITY FOR ALL NOMINEES O ROBERT E. SEVILA FOR ALL EXCEPT (See instructions below)	class II Class II Class II Class II	 POR AGAINST ABSTAIN registered public accounting firm for the year ending December 31, 2017. To vote in accordance with their best judgment on such other business, if any, that may properly come before the meeting. 	
INSTRUCTIONS: To withhold authority to vote for any individual nomine and fill in the circle next to each nominee you wish to and fill in the circle next to each nominee you wish to the space space above. To change the address on your account, please check the indicate your new address in the address space above. changes to the registered name(s) on the account may not this method. Signature of Shareholder	e withhold, as shown here: ●	Signature of Shareholder Date:	
Note: Please sign exactly as your name or names appear on this title as such. If the signer is a corporation, please sign full of	Proxy. When shares are held joint corporate name by duly authorized	jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full red officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.	



COMPANY NUMBER	
ACCOUNT NUMBER	

EAGLE FINANCIAL SERVICES, INC.

Proxy for 2017 Annual Meeting of Shareholders Solicited on behalf of the Board of Directors

The undersigned hereby appoints Messrs. Robert W. Smalley, Jr., Randall G. Vinson, and James R. Wilkins, Jr. or any one of them, as proxies, with the power of substitution in each, to act for the undersigned, as designated below, with respect to all of the Company's Common Stock held of record by the undersigned on April 3, 2017, at the Annual Meeting of Shareholders to be held at the Barns of Rosehill, 95 Chalmers Court, Berryville, VA on Tuesday, May 16, 2017 at 5:30 p.m., and at any adjournment thereof. This proxy, when properly executed, will be voted in the manner directed by the undersigned shareholder. If no direction is made, this proxy will be voted FOR the nominees listed under Election of Directors.

(Continued and to be signed on the reverse side)